

November 9, 2018

Ms. Diana Smallridge  
CEO and President, International Financial Consulting

RE: EDC Legislative Review

Dear Diana,

Thank you for the opportunity to share some feedback on Export Development Canada's legislative review. We also appreciate the time your colleagues Glen Hodgson and Patricia Cameron took to educate our members about the review, through a webinar.

We appreciate the support of EDC in helping Canadians be successful in exporting and have found EDC to be a valued partner and promoter of the construction sector. With \$180B in Federal Infrastructure funding, Canada has an important opportunity to replace our aging infrastructure while building our nation of the future.

The Canadian Construction Association (CCA) represents 20,000 firms who employ 1.4 million Canadians and contribute 7% of GDP. In particular, this review is of most concern to our largest contractors who are competing for billion dollar Canadian infrastructure projects, often against international firms who are financially backed by their governments.

Given the complexity and amount of capital required to participate in these projects, Canadian construction firms need access to competitively priced, liquid capital. Construction is a cornerstone of our economy and the Government must ensure that qualified Canadian firms are not financially disadvantaged.

Should you have any questions or if we can provide further input as the review progresses, please do not hesitate to reach out to me.

Best regards,



Mary Van Buren  
President